

VACANCY PRODUCT SPECIALIST (Electrical Engineering)

WHO ARE WE

Calpe Industrial is an importer/distributor of a wide range of electrical equipment and components. As a family business with the third generation at the helm, we have been a **successful player** in the Benelux for over **70 years**. Our customers include panel builders, installers and machine builders (OEM). We offer a wide range of high-quality products where knowledge and service are paramount.

WHO ARE YOU

In this challenging role, you are the point of contact for customers with technical issues and provide the right solution for this. You also support the sales team. You create new sales channels for a number of new product lines. Think of industrial automation, PLC control, energy transition, etc.

A brief overview of your activities:

- Independently provide product presentations to customers
- Technical support for the sales team
- Maintain contact with suppliers
- Visit trade fairs
- Actively search for new leads

WHAT IS YOUR PROFILE

- Technical background (e.g. MTS-E)
- Commercial approach
- Well-organized
- Persuasive discussion partner with knowledge of the market
- Creative, flexible, customer-oriented
- You are available full-time

WHAT DO WE OFFER

A job as a product specialist in a young and enthusiastic team and furthermore:

- Good salary and associated secondary conditions
- Company car
- Education/training and growth opportunities
- International contacts
- Modern workplace

WHERE DO YOU LET IT BE KNOWN THAT YOU ARE THE RIGHT CANDIDATE?

Send a short motivation and extensive CV to ek@calpe.nl

Want to know more first? Call 0342-451544 and ask for Esther.